



Confederation of Indian Industry



Department of Industrial Policy & Promotion
Government of India



Government of Andhra Pradesh



ANDHRA PRADESH
India's Sunrise State



PARTNERSHIP SUMMIT 2016

Partnership for A Shared and Sustainable World Economy

10-12 JANUARY 2016 | Visakhapatnam, Andhra Pradesh

A Retrospect

The Partnership Summit is a global platform for dialogue, deliberation and engagement among global leaders from all walks of life, towards a greater understanding of the forces that are shaping our world, the challenges that need global policy attention, and the responses that are required to manage changes effectively.

The 22nd edition of this annual flagship Partnership Summit was organized by the Confederation of Indian Industry (CII) in partnership with the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry and the State Government of Andhra Pradesh from 10 - 12 January 2016 at Visakhapatnam, Andhra Pradesh, India.

This edition of the Summit was chaired by **Ms Nirmala Sitharaman**, Hon'ble Minister of Commerce and Industry and was hosted in Visakhapatnam under the leadership of **Mr N Chandrababu Naidu**, Hon'ble Chief Minister of Andhra Pradesh.

The Summit provided opportunities to look at how both advanced and emerging economies can collaborate and build new bridges to foster balanced and equitable growth.

The Summit themed 'Partnerships for A Shared and

Sustainable World Economy' aimed to identify best strategies for growth and development, the Summit provided opportunities to look at how both advanced and emerging economies can collaborate and build new bridges to foster balanced and equitable growth.

Some of the topics discussed at the Summit included "Partnership for a Shared and Sustainable World Economy," "Sunrise Andhra Pradesh: Turning Aspirations into Reality - Vision 2029," "Multilateralism Vs Regionalism: Future of Global Trade," "Make in India: Drafting India's Global Manufacturing Strategy", "Driving Prosperity through Port led Development", "The Changing World of Work", and "Sustainability: Prosperity that Preserves Resources and Limits Emissions". There were also some breakout sessions in Parallel including "Ease of Doing Business – A Retail Case Study of India", "Enabling Innovation in Food Processing" and "Tourism in Andhra Pradesh – An Economic Change Agent."

The Summit engaged some 1,600 delegates, including 350 delegates from 41 countries. Commerce and Economic Ministers of eight countries had converged in Visakhapatnam for the Summit.



Ms Nirmala Sitharaman, Hon'ble Minister of Commerce & Industry, Government of India delivering her keynote Address at the Inaugural Session



Mr N Chandrababu Naidu, Hon'ble Chief Minister of Andhra Pradesh delivering his Keynote Address at the Inaugural Session

Inaugural Session

Mr Arun Jaitley, Minister of Finance and Corporate Affairs & Information and Broadcasting, Government of India, said that as nations around the world grapple with economic challenges, India is emerging as an “important island in the world”. Some of the adverse factors like downward spiral of oil and commodity prices, are favouring India – being a net buyer of these resources.

Mr N Chandrababu Naidu, Chief Minister of Andhra Pradesh, said that his state will need to record 14-15% GDP growth in order for India to achieve double digital GDP growth. Stating that every effort will be made for Andhra Pradesh to wrest the top rank in the World Bank Ease of Doing Business Index, the Chief Minister said that this government delivers all clearances to investors within 21 days.



Mr Anil Ambani, Chairman, Reliance ADA Group is addressing the Inaugural session

Ms Nirmala Sitharaman, Minister of Commerce and Industry, Government of India, stated that Andhra Pradesh is endowed with rich water resources, minerals, human resources, proven entrepreneurial spirit and a Chief Minister who leads from the front. The Central Government will ensure that the prosperity of Andhra Pradesh is factored into the budgetary and planning processes.

Noting that the state of Andhra Pradesh is geared to achieve double digit GDP growth, Mr I Y R Krishna Rao, Chief Secretary, Government of Andhra Pradesh said that the greenfield project for the development of capital city of Amaravati offers a whole gamut of opportunities to prospective investors.

Mr Amitabh Kant, Secretary, Department of Industrial Policy & Promotion (DIPP), Ministry of Commerce and Industry, Government of India said that Andhra Pradesh will act as the engine of growth for the Indian economy as the state economy gears up for 12-13% GDP growth.

Stating that the Reliance ADA Group has already made Rs 15,000 crore worth of investments in Andhra Pradesh in sectors like telecom and power, Mr Anil Ambani, Chairman, Reliance ADA Group said that his Group has signed an MoU with the Government of Andhra Pradesh for establishing a world class naval manufacturing facility at Rambilli 70km south of Visakhapatnam with investments of Rs 5,000 crore.

Mr Baba Kalyani, Chairman, CII National Committee on Defence and Chairman & Managing Director, Bharat Forge Ltd stated that his company has signed two MoUs with



Mr Arun Jaitley, Hon'ble Minister of Finance and Corporate Affairs & Information and Broadcasting, Government of India delivering his inaugural address. (From L to R) Mr Murali K Divi, CMD, Divi's Labs; Mr Shashi Ruia, Chairman, Essar Group; Mr GM Rao, Chairman, GMR Group; Dr Naushad Forbes, President Designate, CII & Director, Forbes Marshall Private Limited; Mr Baba Kalyani, Chairman, Bharat Forge; Mr Sumit Mazumder, President CII and CMD, TIL Ltd; Mr YS Chowdary, Hon'ble MoS for Science & Technology & Earth Sciences, Government of India; Mr N Chandrababu Naidu, Hon'ble Chief Minister, Andhra Pradesh; Ms Nirmala Sitharaman, Hon'ble Minister of Commerce & Industry, Government of India; Mr Ashok Gajapathi Raju Pusapati, Hon'ble Minister for Civil Aviation, Government of India; Mr Amitabh Kant, Secretary DIPP, Government of India; Mr Anil Ambani, Chairman, Reliance ADA Group; Mr I Y R Krishna Rao, Chief Secretary, Government of Andhra Pradesh; Mr Adi Godrej, Chairman, Godrej Group; Mr Chandrajit Banerjee, Director General, CII; Mr Prathap C Reddy, Chairman, Apollo Hospitals Group and Dr Ramachandra N Galla, Chairman, Amara Raja Group of Industries.

the state of Andhra Pradesh to establish (i) an integrated automobile component manufacturing plant in Nellore district with investments worth Rs 1,200 crore; and (ii) a multi-modal manufacturing facility in Anantapur district.

Mr G M Rao, Chairman, GMR Group, said that the state of Andhra Pradesh offers all pre-requisites for investments – resources, talent, good governance, protection to industry, and importantly, strong leadership.

Earlier in his opening remarks, Mr Chandrajit Banerjee, Director General, Confederation of Indian Industry (CII) said that the CII Partnership Summit was organised in the state of Andhra Pradesh for the fifth time since 1995, and for the first time after the new state of Andhra Pradesh was created following the state bifurcation. Mr Sumit Mazumder, President, CII said that nations have to act in unison to create a sustainable future for the planet. Collective sacrifices alone will create collective gains.

Partnership for a Shared and Sustainable World Economy

Mr Piyush Goyal, Minister of State for Power, Coal and New & Renewable Energy, Government of India shared that climate change is one issue on which the entire world has come together. India's own commitment for a cleaner environment is reflected in a very ambitious Intended Nationally Determined Contributions (INDC) agenda that India has put forward to the world and world leaders have acknowledged it.

Mr Chen Mingming, Vice Governor of Guizhou Government said that with Prime Minister Narendra Modi visiting China, both India and China have stepped into a new era of comprehensive and pragmatic cooperation.



Mr Piyush Goyal, Hon'ble Minister of State for Power, Coal and New & Renewable Energy, Government of India is delivering his keynote address. (From L to R) Mr Baba Kalyani; Mr Adi Godrej and Mr Chen Mingming, Vice Governor of Guizhou Government, China.

While chairing the session, Mr Adi Godrej, Past President, CII and Chairman, Godrej Group, mentioned that partnership for a shared and sustainable world economy is the most relevant issue that has been talked about at

all global summits. There has to be collective effort and shared resources and technology to overcome global challenges.

Mr Baba Kalyani assumed that the 21st century saw remarkable progress toward shared and sustainable growth. Replacing G8 with a more participative G20 forum and with the WTO being more inclusive and a voice of global trade forum are steps towards building a balanced world economy.



Chinese Government awarded CII for its outstanding contribution to strengthen China-India friendship.

Andhra Pradesh – The Partner State

Andhra Pradesh was the Partner state for Partnership Summit 2016. The Special Plenary Session, "Sunrise Andhra Pradesh: Turning Aspirations into Reality - Vision 2029" saw participation of top political leaders, bureaucrats and, businesses and academia from India and abroad.

Speaking about the developments in Andhra Pradesh, Mr Venkaiah Naidu, Minister for Housing and Urban Poverty Alleviation, Government of India mentioned that 3 Smart Cities – Vizag, Tirupati, and Kakinada, 1 Heritage City – Amaravati, and 28 cities under AMRUT are being developed here. Andhra Pradesh has over 1,000 km of National Highways, 1,000 km of rail network and 974 km coastline.

Mr Chandrababu Naidu said that by 2029-30 Andhra Pradesh will have a per capita GDP of \$16,500. The state has recorded an impressive 11.8% GDP growth in its very first year. The Chief Minister said he was confident that his state will record sustained 14-15% GDP growth in the coming years.

Mr Jayant Sinha, Minister of State for Finance, Government of India said at the outset that while "future happens in California in the US, in India the future will happen in Andhra Pradesh". Mr Sinha assured every support from the Central government to the state of Andhra Pradesh.

Mr G M Rao, Chairman, GMR Group stated that Chief Minister N Chandrababu Naidu has great ability to turn aspirations into reality. Mr Rao said that Andhra Pradesh is perhaps the first state in India to set up an Economic Development Board that will be a key driver for bringing in investments.



(From L to R) Mr Chandrajit Banerjee; Ms Teresa Kho, Country Director-India, Asian Development Bank; Mr G M Rao, Chairman, GMR Group; Mr M Venkaiah Naidu; Hon'ble Minister of Housing and Urban Poverty Alleviation, Government of India; Mr N Chandrababu Naidu; Mr Jayant Sinha, Hon'ble Minister of State for Finance, Government of India; Mr Sumit Mazumder and Mr Suresh Rayudu Chitturi, Chairman, CII Andhra Pradesh State Council & Vice Chairman & Managing Director, Srinivasa Hatcheries Limited.

Ms Teresa Kho, Country Director – India, Asian Development Bank, spoke about the Vizag-Chennai Industrial Corridor (VCIC) project for which ADB is the lead project financier. VCIC will catapult Andhra Pradesh into the league of preferred investment destinations, she said.

Earlier Mr Sumit Mazumder, President, CII and Chairman & Managing Director, TIL Ltd, reiterated the Andhra Pradesh Government's vision of increasing industry's share of state GDP from 20.7% to 25% by 2020, and 30% by 2029.

Multilateralism Vs Regionalism: Future of Global Trade

Ms Nirmala Sitharaman, Minister of Commerce and Industry, Government of India said that India is strongly committed to the principles of multilateralism. Each country, irrespective of its economic and demographic profile, should enjoy equal treatment in multilateral fora including WTO.

Mr Tofail Ahmed, Minister of Commerce, Bangladesh emphasised on the need for a rules based multilateral trade regime to ensure economic growth of least developed and vulnerable economies. He cautioned against possible marginalisation of developing countries in view of the emergence of mega trade blocks.

Mr Deepak Bohara, Minister of Commerce, Nepal said that there is urgent need for simplification, standardisation and

harmonisation of trade practices in the South Asian region. Mr Elsadig M Ali Elrasoul, Minister of State for Trade, Sudan, said that collective efforts by all nations will further the goals of multilateralism. Mr Joseph Mwanamvekha, Minister of Industry and Trade, Malawi called for a fresh look at the way WTO negotiations are taking place. WTO must examine the impact of RTAs on the multilateral trading system.



(From L to R) Mr Khaled Jassem Alshamali, Under Secretary, Ministry of Commerce & Industry, Kuwait; Mr Joseph Mwanamvekha, Hon'ble Minister of Industry and Trade, Malawi; Mr Deepak Bohara, Hon'ble Minister of Commerce, Nepal; Ms Nirmala Sitharaman, Hon'ble Minister of Commerce and Industry, Government of India; Mr Tofail Ahmed, Hon'ble Minister of Commerce, Bangladesh; Mr Elsadig M Ali H. Elrasoul, Hon'ble Minister of State for Trade, Sudan; Mr Shishir Priyadarshi, Director, World Trade Organisation (WTO), Switzerland and Dr Naushad Forbes, President Designate, CII and Director, Forbes Marshall Private Ltd.

Mr Khaled Jassem Alshamali, Under Secretary, Ministry of Commerce & Industry, Kuwait has called for intelligent use of natural resources in different countries. Mr Shishir Priyadarshi, Director, World Trade Organisation (WTO), Switzerland said that while there is increasing accent on multilateralism, the number of trading arrangements and regional and global value chains has also increased significantly across the globe.

While chairing the session, Dr Naushad Forbes, President Designate, CII and Director, Forbes Marshall Private Limited, told that most regional trading agreements (RTAs) today have an exclusive character. The key question is how countries that are a part of the multilateral trading system can make the RTAs more inclusive.

Smart Urban Housing – Meeting felt needs and beyond: Preparing for Rapid Urbanisation

In his introductory briefing, Mr Neel Raheja, Co-Chairman, CII National Committee on Real Estate & Housing and Group President, K Raheja Corporation said that infrastructure, housing for all, affordable housing, urban

transport, environmentally sustainable housing, renewable energy, among others merit increased attention of all stakeholders.



(From L to R) Mr Neel Raheja; Mr Sameer Sharma Additional Secretary-Smart Cities, Ministry of Urban Development, Government of India; Mr Rajiv Ranjan Mishra, Joint Secretary-Housing, Ministry of Housing and Urban Poverty Alleviation, Government of India and Mr Purushottam Kaushik, Managing Director – Growth Verticals, Cisco India & SAARC.

Mr Rajiv Ranjan Mishra, Joint Secretary-Housing, Ministry of Housing and Urban Poverty Alleviation, Government of India mentioned that there is an estimated shortage of 18.78 million housing units in urban India. To overcome this challenge, the ministry is working on incremental housing and rental housing initiatives. Besides, the Government has set the target of delivering 'Housing for All' by 2022, which also ties in with Goal 11 of Sustainable Development Goals (SDGs).

Mr Sameer Sharma, Additional Secretary – Smart Cities, Ministry of Urban Development, Government of India listed key suggestions as fundamental to development of smart cities.

Mr Purushottam Kaushik, Managing Director – Growth Verticals, Cisco India & SAARC called for an integrated approach to housing and urban planning. He said that use of technologies can help cities improve their safety and security measures and revenue inflows.

Make in India: Drafting India's Global Manufacturing Strategy

Ms Ravneet Kaur, Joint Secretary - DIPP said that the thrust of the 'Make in India' programme is to make India a major player in the global supply chains. Innovations, skills development, IP and best-in-class manufacturing facilities underpin the programme. DIPP is promoting extensive use of technology to reduce paperwork.

Mr Kishore Jayaraman, President – India and South Asia, Rolls-Royce India Private Limited stated that companies

must have their own distinct strategy to participate in the 'Make in India' programme. He also urged the companies to create world class products in India using the country's evolved intellectual capabilities.



Ms Irene Hors, Head of Division of Strategic Partnerships and New Initiatives, OECD, France replying to a query from audience. (From L to R) Mr Srinivasa, MD, Hospira (a Pfizer Company); Mr Phil Shaw, Chief Executive, Lockheed Martin in India; Mr Kishore Jayaraman, President-India & South Asia, Rolls-Royce India Private Limited; Ms Ravneet Kaur, Joint Secretary, DIPP; Amb Frank G Wisner, International Affairs Advisor, Patton Boggs LLP, USA and Mr Josh Foulger, MD, Foxconn India Development Ltd.

Mr Josh Foulger, Managing Director, Foxconn India Development Ltd assumed that the 'Make in India' programme will enable the country to become net zero importer of electronic goods. Mr Phil Shaw, Chief Executive, Lockheed Martin in India said that liberalisation of FDI in the defence sector is highly encouraging. Mr Frank G Wisner, International Affairs Advisor, Patton Boggs LLP, USA said that the 'Make in India' programme will help India emerge as a global force.

Amb Wisner said that the mega and regional trading arrangements are driving global trade and so India would have to look at tapping opportunities in these trade arrangements and regions. Ms Irene Hors, Head, Strategic Partnerships and New Initiatives, OECD, France also urged India to reduce the barriers to FDI in services. Services are an important component of manufacturing, she explained.

Driving Prosperity through Port led Development

Mr Y S Chowdary, Minister of State for Science and Technology & Earth Sciences, Government of India stated that with Andhra Pradesh having around 974 km of coastline, coastal development in the state would prove to be more comprehensive touching a large number of people and sectors.

Mr Richard Rekhy, Chief Executive Officer, KPMG India reiterated that India is surrounded by a global economy of \$3.4 trillion and Andhra Pradesh can be the avenue through

which trade flows to these regions. Mr G J Rao, Director, Adani Ports and SEZ Ltd stated that the future of port-led developmental activities is very bright and Adani Group is looking forward to making investments in Andhra Pradesh.



(From L to R) Mr Richard Rekhy, CEO, KPMG India; Ms Isabel Chatterton, Manager-Public Private Partnerships Transaction Advisory Services, Asia Pacific, International Finance Corporation; Mr M T Krishna Babu, Chairman, Visakhapatnam Port Trust; Mr Y S Chowdary; Mr Yaduvendra Mathur, CMD, Export-Import Bank of India; Mr C Sasidhar, MD, Krishnapatnam Port Trust and Mr G J Rao, Director-Ports, Adani Group

Mr Yaduvendra Mathur, Chairman and Managing Director, Export-Import Bank of India urged investors to understand the trading rules to leverage maximum benefit. Mr M T Krishna Babu, Chairman, Visakhapatnam Port Trust cited how the Vizag port city can be a catalyst for development.

Ms Isabel Chatterton, Manager - Public Private Partnerships Transaction Advisory Services, Asia Pacific International Finance Corporation said that Andhra Pradesh should look at a visionary way of developing the state by using the ports for driving higher value added activities.

The Changing World of Work

Mr Yanamala Ramakrishnudu, Finance Minister, Government of Andhra Pradesh mentioned that China has reduced poverty level much faster than India with its manufacturing industries and creation of a vast number of blue-collar jobs. Skill development needs to be encouraged and both public and private enterprises should impart skill development training.

The chair of the session, Mr Ramesh Datla, Deputy Chairperson, CII (SR) and Chairman & Managing Director, ELICO Ltd stated that India is among the few countries in the world with surplus high-skilled workers and this would bring a serious imbalance in the country.

Mr Venkatesh Shukla, President, TiE Silicon Valley, USA said that while 70% of jobs get created by small industries and start-ups, they do not get adequate support from the government – so many enterprises fail to realise their true potential. Mr Jayadev Galla, Member of Parliament

(Lok Sabha), Government of India and Vice Chairman and MD, Amara Raja Batteries Ltd called for sharper focus on quality of education as only 25% of India's graduates are employable.



(From L to R) Mr Ramesh Datla, Deputy Chairman, CII (SR) and Chairman & Managing Director, ELICO Ltd is moderating the session.

Mr Celestin Monga, Managing Director on Programme Support and General Management Division, UNIDO suggested that India should follow the successful module of Chinese by following a very pragmatic approach toward SEZs. Mr Thomas Kring, Chief Technical Advisor, Sub-regional project "Way Out of Informality", ILO DWT for South Asia stated that India has an estimated 10 million labour force entering the market every year and it is important for the government to promote young entrepreneurs.

Mr K Pandia Rajan, Chairman CIEL HR Services focused on issues like creating integrated schemes for employment, entrepreneurship and skill development. Mr Raghav Narsalay, Managing Director, Accenture Institute for High Performance, stated that modern technology schemes and initiatives like Start-up India and Stand up India should work to bring new a revolution in the agricultural field.

Sustainability: Prosperity that Preserves Resources and Limits Emissions

Mr Samy Vellu, Special Envoy (Ministerial Rank) for Infrastructure to India & South Asia and Prime Minister's Department, Government of Malaysia said that as the world undergoes various changes, nations must ensure sustainability in all aspects of their economy through well-planned strategic approaches.

Ms Rajshree Pathy, Chairperson, CII (SR) and Chairman & Managing Director, Rajshree Sugars & Chemicals Ltd spoke about the criticality of arresting the climate change. Reducing the impacts of climate change is essential as 70%

of India's population is dependent on the most climate sensitive sectors like agriculture for their livelihood.



(From L to R) Dr Prashant Pradhan, Senior Leader, IBM India Ltd; Dr Geoffrey Clements, Chairman, The Commonwealth Association for Infrastructure Development (CIID), UK; Ms Rajshree Pathy, Chairperson, CII (SR) and CMD, Rajshree Sugars & Chemicals Limited; Mr Samy Vellu, Special Envoy (Ministerial Rank) for Infrastructure to India & South Asia and Prime Minister's Department, Government of Malaysia; Dr Y S Rajan, Honorary Distinguished Professor, Department of Space, ISRO and Mr David Johnson, Non-Executive Chairman, Hargreaves Mining India Ltd (HMI).

Dr Prashant Pradhan, Senior Leader, IBM India Ltd stated that The solution would be to get into a level of domain depth and design area or sector specific solutions. While waste management and water treatment require immediate attention in India, renewable energy generation and use should be encouraged at all levels.

Dr Y S Rajan, Honorary Distinguished Professor, Department of Space, Indian Space Research Organisation (ISRO) stated that while it is important to acknowledge the needs of the developing world, it is equally important to promote products and solutions that promote sustainability.

Mr David Johnson, Non-Executive Chairman, Hargreaves Mining India Ltd (HMI) stated that it is for the government to bring in clean coal technologies and promote high efficiency low emission coal power station.

Dr Geoffrey Clements, Chairman, the Commonwealth Association for Infrastructure Development (CIID), United Kingdom said that there are many dimensions to be addressed for a sustainable world like cleaner energy generation, waste management, and change in lifestyle to suite healthier and happier world.

Breakout Sessions in Parallel:

Breakout sessions were also conducted in parallel to the main sessions to focus on areas that are of interest to the

state of Andhra Pradesh. Some of them include "Ease of Doing Business – A Retail Case Study of India", "Enabling Innovation in Food Processing", and "Tourism in Andhra Pradesh – An Economic Change Agent."



Mr Krish Iyer, President and CEO, Walmart India is answering a query from the audience. On the dais are other business leaders.

Chief Minister Chandrababu Naidu released the Andhra Pradesh Retail Policy at the CII Partnership Summit 2016. The Chief Minister urged retailers to use technology for improving efficiency and generating employment.

Mr S P Tucker, Special Chief Secretary, Government of Andhra Pradesh said that time is right for investors to invest in this sector – through joint ventures and for developing value addition services. Mr Pankaj Garg, CEO, Innovation Thru Energy Co. Ltd expressed his interest in collaborating with Andhra Pradesh government for enhancing the food processing industries and improving cold storages for products like milk, food and medicines.

Mr Ashok Gajapathi Raju, Minister of Civil Aviation, Government of India said that globally, tourism has the highest ratio of employment-to-capital invested. This would be a key factor in developing tourism within Andhra Pradesh.

Mr N Chandrababu Naidu addressed queries raised in the interactive sessions. The Chief Minister said that changing lifestyles are creating new demand for tourism. He underlined the need to promote innovative tourism ideas and experiences.

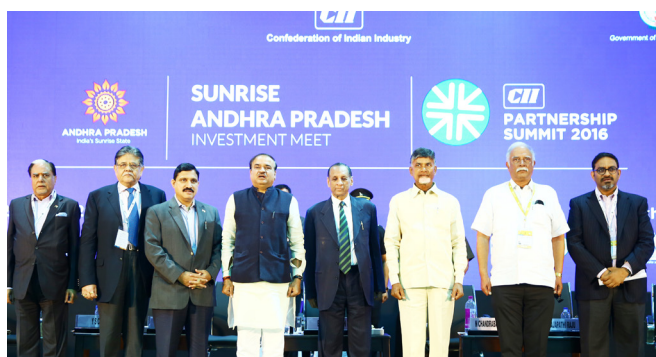
Mr Neerabh Kumar Prasad, Principal Secretary, Tourism, Government of Andhra Pradesh said that the state government views tourism as an engine of economic growth and has therefore set up a Tourism Mission with stated growth goals – 170 million domestic tourist arrivals in the state by year 2020.

Valedictory Session

The 3-day long Summit concluded on a strong note with four key announcements. Mr E S L Narasimhan, Governor, Government of Andhra Pradesh and Telangana, in his valedictory address said that the Government of Andhra Pradesh has people's welfare as the uppermost goal. People's happiness will be the true benchmark for progress. He said that private sector investments are critical to strengthen food security, energy security, environmental security, healthcare security, among others.

In the course of his address in the Valedictory Session of the Summit, Mr Ananth Kumar, Minister of Chemicals & Fertilizers, Government of India, has made four announcements – (i) set up of a National Institute for Pharmaceutical Education & Research (NIPER) in Visakhapatnam with an investment of Rs 600 crore, (ii) upgrade the Central Institute of Plastics Engineering (CIPET) in Vijayawada to offer B.Tech and M.Tech programmes, (iii) establish a medical devices park and (iv) expand the HPCL petro-chemical plant in Andhra Pradesh and establishing a greenfield petrochemical complex.

Mr N Chandrababu Naidu urged investors to leverage the emerging business opportunities in Andhra Pradesh and cited that a new petrochemical complex alone will create innumerable business opportunities in downstream areas. He said that the state will devise a happiness index to measure the progress. Mr Naidu added that the State Government signed as many as 331 MoUs with different partners at the Summit and the total proposed investments of about Rs 4.7 lakh crore.



(From L to R) Dr Subhash Chandra, Chairman, Essel Group & ZEE; Mr Sumit Mazumder; Mr Y S Chowdary; Mr Ananth Kumar, Hon'ble Minister of Chemicals and Fertilizers, Government of India; Mr E S L Narasimhan, Hon'ble Governor of Andhra Pradesh and Telangana; Mr N Chandrababu Naidu; Mr Ashok Gajapathi Raju, Hon'ble Minister of Civil Aviation, Government of India and Mr Suresh Rayudu Chitturi.

Mr Ashok Gajapathi Raju, Minister of Civil Aviation, Government of India said that the Centre will extend every support to the state of Andhra Pradesh to build its transport infrastructure. Mr Y S Chowdary said in his

address that inclusivity is an imperative for ensuring peace and security.

Dr Subhash Chandra, Chairman, ESSEL Group & ZEE said that his group has signed two MoUs with the Andhra Pradesh government – to establish manufacturing facility in the state to make silicon to solar panels with an investment of \$2 billion; and to set up smart industrial towns across 10,000 acres that will attract investments of up to \$10 billion from different industries.

Mr Woo Hyun Lee, CEO, OCI Global, Korea said that the state government comes across as highly supportive to investors. Earlier, Mr Sumit Mazumder, President, CII said in his welcome address that Partnership Summit 2016 has been a constructive and productive event. "I am sure that many of the international delegates present here today, who have so far not factored India into their growth models, would now be assessing their potential here and coming out with lucrative new investments," he said.

Business Meetings

A notable feature of the Partnership Summit 2016 is the B2B (Business to Business) Meetings powered by CII's Online Business Resource Centre - mycii.in. The Summit itself witnessed around 700-800 active and efficient B2B meetings between the national and international delegates which have been scheduled through Online B2B portal as well as on the spot registration. Most of the meetings were prefixed online through the portal and took place in the designated Meeting at the venue. B2B portal provides a unique opportunity for the delegates to show case their product / project profile which will be available for the participating delegates.

There are over 1000 delegates registered over the portal. The B2B Help Desk facilitated in arranging on the spot meetings with the available delegates. The overall response was encouraging.

Moreover, the Summit also featured stalls and exhibitions by some Andhra Pradesh-based unique and ethnic products and services.



Quotes...



“As nations around the world grapple with economic challenges, India is emerging as an “important island in the world”. Some of the adverse factors like downward spiral of oil and commodity prices are favouring India – being a net buyer of these resources. Two strong assets drive Andhra Pradesh’s growth: (i) high standards of entrepreneurship of Telugu people; and (ii) leadership of Mr N Chandrababu Naidu, Chief Minister of Andhra Pradesh. As a result, the ecosystem in the state is inherently business friendly.”

Arun Jaitley

Minister of Finance and Corporate Affairs & Information and Broadcasting

“Both the Centre and the state of Andhra Pradesh enjoy able leadership and stable government. Three Smart Cities – Vizag, Tirupati, and Kakinada; 1 Heritage City – Amaravati; and 28 cities under Atal Mission for Rejuvenation and Urban Transformation (AMRUT) are being developed further. HUDCO will sign an Expression of Interest with Andhra Pradesh Government to extend Rs 7,500 crore for the development of Amaravati.”

Venkaiah Naidu

Minister for Housing and Urban Poverty Alleviation



“India is strongly committed to the principles of multilateralism. Each country, irrespective of its economic and demographic profile, should enjoy equal treatment in multilateral fora including WTO. India does not feel isolated for not being a part of the Trans-Pacific Partnership (TPP). TPP member countries themselves have been given 20-25 years to adjust to the core values of TPP. India has also set up a fund to steer SPVs that enable Indian investors to invest in Laos, Cambodia, Vietnam and Myanmar.”

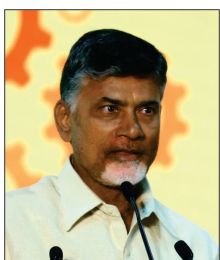
Nirmala Sitharaman

Minister of Commerce and Industry

“Tourism is a human necessity. Globally, tourism has the highest ratio of employment to capital invested. If Prime Minister’s Swachh Bharat mission becomes successful, tourism will benefit the most from it. This would be a key factor in developing tourism within Andhra Pradesh. India has only three modern airports (with parallel runways) – New Delhi, Hyderabad and Bengaluru. Andhra Pradesh is the only state that has requested for and cleared three modern airports.”

Ashok Gajapathi Raju

Minister of Civil Aviation



“India should look to develop its coastal areas and build major manufacturing centres along the coastline, and then take the development into the hinterland, the way China had done in the past. To create a highly investor-friendly regime, governments will have to do away with unnecessary rules and regulations. All efforts are underway to make Andhra Pradesh one of the top 3 states in India by 2022, the best state by 2029 and the best global investment destination by 2050.”

N Chandrababu Naidu

Chief Minister of Andhra Pradesh



“The Government of India is both ‘pro-poor’ and ‘pro-market’ and that both approaches are not mutually exclusive. While future happens in California in the US, in India the future will happen in Andhra Pradesh. The Central government will provide every support to the state of Andhra Pradesh.”

Jayant Sinha
Minister of State for Finance

“Inclusivity is an imperative for ensuring peace and security. The focus of attention should be on ensuring income growth of all segments, and not just to raise people above the poverty line. There is a need for making agriculture more profitable. That will take care of the demand side.”

Y S Chowdary
Minister of State for Science and Technology & Earth Sciences



“Manufacturing of strategic assets like nuclear submarines and aircraft carriers will throw up major business opportunities. The proposed world class naval manufacturing facility at Rambilli 70 km south of Visakhapatnam with investments of Rs 5,000 crore would also lead to creation of a multi-tier array of defence ancillaries with further investments of Rs 5,000-10,000 crore and thousands of skilled jobs, thereby supporting the thrust on ‘Make in India’ and in turn ‘Make in Andhra Pradesh’.”

Anil Ambani
Chairman, Reliance ADA Group

“Nations have to act in unison to create a sustainable future for the planet. Collective sacrifices alone will create collective gains. There are six key areas central to multilateralism: (i) greater connectivity between regions; (ii) skill development and training; (iii) trade facilitation; (iv) integration of services on the global trading platform; (v) greater focus on SMEs; and (vi) infrastructure development to drive global value chains.”

Sumit Mazumder
President
Confederation of Indian Industry (CII)



“Andhra Pradesh is endowed with its rich natural resources. The state is mineral house of the country. It is the first state in the country to have enacted the Industrial Single Window Clearance. It also simplified procedures for getting industrial clearances. The state also has separate acts for development in sectors such as solar power, electronic hardware and food processing.”

Chandrajit Banerjee
Director General
Confederation of Indian Industry (CII)

Photo Gallery



Photo Gallery



Photo Gallery



Press Clippings...

FM promises help to make Andhra revenue surplus

BV Mahalakshmi

Visakhapatnam, Jan 10: Finance Minister Arun Jaitley on Sunday said the Centre will extend help to the Andhra Pradesh government in its developmental activities, as the state is reeling under severe financial crisis post bifurcation.

Inaugurating the 22nd CII Partnership Summit in Vizag, Jaitley said the Centre will fulfil the promises as stipulated in the AP Reorgani-



Centre will fulfil all the promises as per the AP Reorganisation Act till the state becomes revenue surplus. It has to be supported and taxation incentives will be given

ARUN JAITLEY,

AP Best Bet for Investors: Jaitley

Finance Minister calls AP the finest investment destination citing its resources, leadership, policy and enterprising nature of people; promises to fulfil all central commitments to the state and its new capital



Express News Service

Visakhapatnam: Projecting Andhra Pradesh as the finest destination for investors, Union Finance Minister Arun Jaitley has said that this was on account of presence of plenty of resources, a leadership which is focused on development and Telugu people being highly enterprising. He observed that though the state was placed in a difficult and challenging position after bifurcation, it had registered a growth rate of 11 per cent

inter did a tight rope walk while promising to extend help to Andhra Pradesh. He assured that the Centre would fulfil all commitments made to the state at the time of bifurcation and would continue to support it till the state achieves a surplus budget.

"Several Central educational institutions have already been sanctioned to Andhra Pradesh, and we would help the state in the construction of its new capital, Amaravati, which will become an outstanding

AP first state to unveil retail policy

HT Correspondent

* jaitley@hindustantimes.com

VISAKHAPATNAM: Andhra Pradesh on Monday unveiled a comprehensive retail policy—the first of its kind by any state govern-

THE POLICY AIMS TO ATTRACT ₹5,000 CRORE INVESTMENT INTO THE RETAIL SECTOR AND CREATE 25,000 JOBS

₹1,500 crore. This is expected to create about 25,000 new jobs in the retail segment in the state.

Expressing hope that other states also follow the AP model and carve out such policies to boost the retail sector, Naidu said that organised retail, which now accounted for a mere 8% of the retail industry, needed to be augmented. He said organised retail must also touch rural segments.

Naidu also underlined the need to involve the self-help groups of women in the state to sell products.

Krishna Iyer, chief executive officer, Walmart pointed out that high real estate costs and the lack of industry status were some of the main concerns of the retail sector.

Reliance to set up ₹5,000-cr naval shipbuilding unit

nil Ambani firm signs MoU with AP for the Vizag facility to be built by Reliance Defence

PR BUREAU

Akhapatnam, January 10

Reliance Group Chairman Anil Ambani said the group will set up a world-class naval shipbuilding unit for strategic platforms at mbhili near here with an investment of ₹5,000 crore.

The group, which has hinted a total investment of up to ₹9,000 crore in this segment, entered into a Memorandum of Understanding (MoU) with Andhra Pradesh Government here on Sunday.

This was announced by its chairman Anil D Ambani at the inaugural session of the AP Partnership Summit.

The proposed investment in mbhili, located in 70 km south of Visakhapatnam, is the largest investment by any company at a 'greenfield' location in Andhra Pradesh.

Given its critical location in a geo-political and strategic perspective on the East coast,

and its proximity to India's naval establishment, including the Coast Guard, and BARK, Vizag is ideally suited for the manufacture of strategic assets such as nuclear submarines and aircraft carriers, critical areas of naval defence capability where we need to catch up with the rest of the world," Ambani said.

A futuristic state-of-the-art venture, the Vizag naval facility will aim to 'better the best in the world' in terms of technology and resources. "It will complement our existing facility at Pipavav in Gujarat, with a clear focus on building strategic assets for the Indian Navy," he said.

Over the next 15 years, the Indian Navy is estimated to spend over ₹3 lakh cr on acquisition and fleet modernisation of submarines and aircraft carriers, to address critical naval requirements under Make in India initiative at the proposed facility.

The proposed facility will generate thousands of skilled jobs,



Reliance Group Chairman Anil Ambani speaks at the three-day 22nd CII Partnership Summit at N. Visakhapatnam on Sunday. AP Chief Minister N Chandrababu Naidu and Union Finance Minister Arun Jaitley and Union Commerce Minister Nirmala Sitharaman are seen on the screen behind him.

Drive to promote women, SC/ST entrepreneurship

Stand-up India programme in the offing, Jaitley says

CHRS SARMA

Visakhapatnam, January 10

The Centre is planning to

There are 1.5 lakh branches in the country and we are sure the programme will make a big impact as the Mudra loan scheme did

ARUN JAITLEY

Union Finance Minister

अमर उजाला

नई दिल्ली
सोमवार 11 जनवरी 2016

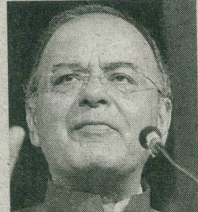
देश में जारी रहेंगे सुधार: जेटली

राज्यों से की कारोबार में सहूलियत के मोर्चे पर सुधार की अपील

विशाखापतनम। वित्त मंत्री अरुण जेटली ने रविवार को कहा है कि सरकार उन सुधारों को आगे बढ़ाने की प्रक्रिया जारी रखेगी, जो वह हाल के महीनों में आगे नहीं बढ़ा पाई है। सरकार का फोकस निवेश और ग्रोथ बढ़ाने पर है।

वित्त मंत्री ने रविवार को सीआईआई भागीदारी समिट को संबोधित करते हुए कहा कि अमर देश को आर्थिक तौर पर बढ़ना है, तो यह स्पष्ट है कि हमें सार्वजनिक और निजी निवेश भी बढ़ाना होगा।

हमारे कुछ सुधार, जिन्हें हम पिछले कुछ माह के दौरान आगे नहीं बढ़ा पाए हैं, हमें उन पर अमल करना होगा। हम दिशा में बदलाव



देश को आर्थिक तौर पर बढ़ाने के लिए सार्वजनिक और निजी निवेश में भी बढ़ोतरी

हर राज्य को योगदान करना होगा। कई अन्य सुधारों के साथ सरकार

(जीएसटी) बिल को संसद में पारित नहीं कराई है। यह बिल राज्य सभा में कांग्रेस के कड़े विरोध के कारण अटका पड़ा है।

जेटली ने निवेश आकर्षित करने के नजरिए से राज्यों से कारोबार में सहूलियत में सुधार की अपील की उन्होंने कहा कि निवेशक स्माल लोग हैं और वे नीतियों की स्थिरता और कारोबार के अनुकूल इन्फ्रास्ट्रक्चर चाहते हैं।

ऑफ प्रवेश सरकार को राज्य व नए सिरे से निर्माण करने में सहज सहायता का भरोसा दिला हुआ जेटली ने उम्मीद जताई कि राज्य अपनी नीतियों को मजबूत और नेता मुख्यमंत्री चंद्रबाबू नायडू के आधार पर निवेश आकर्षित करने में सफल होगा। एनडी

MI-series like success in store for economy: Anil Ambani

Visakhapatnam, Jan 10:

Inspired by blockbuster film series 'Mission Impossible', Billionaire industrialist Anil Ambani on Sunday said the country has got its own economic version of the MI series in form of missions such as 'Make in India' and 'Startup India' to catapult a country to the next level growth.

"Many of you would be familiar with a movie series called 'Mission Impossible' MI as it is sometimes referred to. Today we have our

Missions such as 'Make in India' and 'Startup India' to catapult the country to the next level of growth

Reliance Group is associated with movie business.

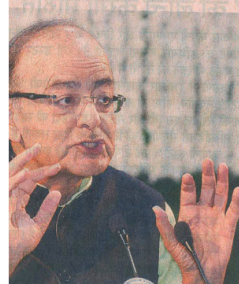
Speaking here at the Andhra Partnership Summit, he said, "And just like the blockbuster film series,

chief minister Chandrababu Naidu, saying regional leaders are known to make the impossible possible — quality that Chandrababu shares with the prime minister. "No wonder, India's missions impossible are seen in the bright daylight of success and possibility across the country and particularly here in Andhra," Ambani said.

Continuing his play on the slogans, the Reliance ADAG chairman said India

इनवेस्टमेंट, ग्रोथ पर फोकस के साथ जारी रहेंगे रिफॉर्म

I अरुण जेटली ने कहा, अगर भारत को ग्रोथ हासिल करनी है तो सरकारी और प्राइवेट इनवेस्टमेंट को बढ़ाना होगा



ईडीएस्रो विशाखापतनम। वित्त मंत्री अरुण जेटली ने रविवार को कहा कि सरकार इनवेस्टमेंट और ग्रोथ को बढ़ाने पर फोकस करेगी।

AP links MoUs for Rs. 4.78 lakh crore

Andhra Pradesh CM Chandrababu Naidu announced that the Andhra Pradesh government will set up a world-class naval shipbuilding unit for strategic platforms at mbhili near here with an investment of ₹5,000 crore.

The group, which has hinted a total investment of up to ₹9,000 crore in this segment, entered into a Memorandum of Understanding (MoU) with Andhra Pradesh Government here on Sunday.

This was announced by its chairman Anil D Ambani at the inaugural session of the AP Partnership Summit.

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Given its critical location in a geo-political and strategic perspective on the East coast,

गतवर्ष का तरीका बदला है, प्रशासन अब क्षुब्धतावर मुक्त बन रहा

in Andhra Pradesh, Jaitley tells entrepreneurs

State 'step by step'; CM

clearances to India Inc

He promised that the Centre would fulfil all commitments made to the State at the time of bifurcation even by the previous government and the Centre would continue to support the State till it achieves a surplus budget.

"Already several central educational institutions have been sanctioned for the State and the Centre would provide help in the construction of the new capital, Amaravati. I have no doubt that it will become one of the best cities not only in the country but in the world," he said and added that the Centre would be engaged in looking at opportunities in the State, Finance Minister

the Finance Minister also said that all the commitments made by the Centre to the State would be fulfilled by the Centre.

Reliance facility

Jaitley said the Centre would provide help in the construction of the new capital, Amaravati. I have no doubt that it will become one of the best cities not only in the country but in the world," he said and added that the Centre would be engaged in looking at opportunities in the State, Finance Minister

Ranbibi in Visakhapatnam district and as MoU had been signed earlier in the day with the State government.

Bharat Forge MoUs

Bharat Forge MoUs

Bharat Forge MoUs



केंद्र ने राज्यों से एटीएण्ड
पर वैंट घटाने को कह

15



Confederation of Indian Industry



Department of Industrial Policy & Promotion
Government of India



Government of Andhra Pradesh



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