



Department of Industrial Policy & Promotion  
Government of India



Confederation of Indian Industry



Government of Rajasthan



## PARTNERSHIP SUMMIT 2015

Partnerships for Shared New Realities

15-17 JANUARY 2015, JAIPUR, RAJASTHAN

### A Retrospect

**T**he Partnership Summit is a global platform for dialogue and engagement among top leaders from across the globe, towards a greater understanding of the forces that are shaping our world, the challenges that need global policy attention, and the responses required to effectively manage change.

The annual flagship Partnership Summit, organized by Confederation of Indian Industry (CII) in association with the Department of Industrial Policy and Promotion (DIPP), Ministry of Commerce and Industry and the Government of Rajasthan, is a unique platform to enable a close examination of partnerships and synergies that will spark the next phase of global growth and develop strong multi-country linkages and networks to assist the transformation of the global economy.

Started in 1995, the Partnership Summit – CII's flagship international event celebrated its 21st edition to commemorate the Confederation's 120th year. The Summit was held in Jaipur, Rajasthan during January 15-17, 2015.

The theme for the Summit was "Partnerships for Shared New Realities". In this era of 'Shared New Realities', the world would like to see an active engagement and collaboration with India and stimulate discussions among key stakeholders - political, institutional, business, media and academia – on the best strategies to foster balanced and equitable growth. The Partnership Summit offered a platform for such an engagement to take place.

Some of the topics discussed at the Summit include: "Two decades of WTO: Why it matters for development"; "Resurgent



(L-R): Mr Gajendra Singh Khimsar, Minister for Industries, Government of Rajasthan; Mr Chandrajit Banerjee, Director General, Confederation of Indian Industry (CII); Mr Sumit Mazumder, President Designate, Confederation of Indian Industry (CII); Ms Vasundhara Raje, Chief Minister of Rajasthan; Mr Suresh Prabhu, Minister for Railways and India's G20 Sherpa; Ms Nirmala Sitharaman, Minister of State (Independent Charge) for Commerce and Industry, Government of India; H E Nikola Gruevski, Prime Minister of Macedonia; Mr Amitabh Kant, Secretary, Department of Industrial Policy and Promotion (DIPP), Ministry of Commerce and Industry, Government of India; Ajay S Shriram, President, Confederation of Indian Industry (CII)

Rajasthan”; “US and India: Creating a shared future”; “Mega regional trading blocs: Implications for emerging economies”; “Make in India” and “Revitalising South Asia economic cooperation”; “Financing for growth and development”, “Growing importance of service sector and FDI in manufacturing value chains”, Global development agenda beyond 2015” among others.

Over 1000 delegates from 54 countries attended the Summit. Trade and Economic Ministers of 24 countries had converged in Jaipur for the Summit.

## Inaugural Session

Mr Suresh Prabhu, Minister for Railways and India’s G-20 Sherpa, in his inaugural address said that the Indian economy is witnessing a transition of sorts and is becoming stronger. Elaborating further, Mr Prabhu stated that in the past couple of days, the Reserve Bank of India has reduced interest rates, the stock markets were on the rise and so was the rupee. These three indicators, in his view, were a sign of things to come. Mr



*Mr Suresh Prabhu, Minister for Railways and India’s G20 Sherpa is delivering his Inaugural Address at the Partnership Summit 2015*

Prabhu stated that the government is making conscious efforts to diversify the Indian economy and develop the manufacturing sector. He stated that a stronger growth in manufacturing and the agriculture sectors would spur the further growth of the services sector. According to the Minister, the government is taking efforts to make the states a partner in growth. It is for this reason that the government set up the NITI Aayog. He has also called upon industry to partner with the government to spur growth in the country.

Inviting businesses to partner in Rajasthan’s progress, Ms Vasundhara Raje, Chief Minister of Rajasthan stated that her

state has undertaken a slew of economic reforms. The Chief Minister stated that some of the advantages that Rajasthan offered included the sheer size of the state, its natural resources, its rich heritage complete with forts, palaces, arts and culture and its strategic location among others.

Highlighting some of the advantages of investing in Macedonia, Mr Nikola Gruevski, Prime Minister of Macedonia stated that his country has one of the lowest tax rates in the world. The World Bank, in its Doing Business Indicators ranked Macedonia as one of the top 30 easiest places to do business.

In her address, Ms Nirmala Sitharaman, Minister of State (Independent Charge) for Commerce and Industry, observed that India carries the potential to position itself as the leader of the economic growth with 1.3 million enterprises, 1.2 billion people, over 535 million under 25 years of age. According to her, India’s talent pool has always been a great draw. Every year, 140,000 Indian engineers join the ranks of companies across Europe and the US alone. Its 3.13 million engineers today export information technology services to eighty per cent of the world’s Fortune 500 companies. It is amongst the six countries of the world to own and operate indigenous space technologies. According to the Minister, the time was ripe to forge new partnerships and break out of the low growth cycle. It was in this context that the Government had formulated several path-breaking initiatives such as the Make in India campaign. She stated that the government’s objective was to make doing business in India much easier.

In his address, Mr Ajay Shriram, President, CII stated that the many initiatives announced and decisions taken by the government across key areas of the economy had greatly reassured businesses and enhanced investor confidence. He felt that these initiatives would help transform India in the shortest possible time.

Earlier, while welcoming the delegates, Mr Chandrajit Banerjee, Director General, CII stated that the world would like to see an active engagement and collaboration with India and stimulate discussions among key stakeholders - political, institutional, business, media and academia – on the best strategies to foster balanced, equitable and inclusive growth.

## Defining Shared New Realities

The Plenary Session “Defining Shared New Realities,” had speakers from diverse fields including politics, Think Tanks and Multilateral Forums. Mr Abdulmohsen Medij Al – Medij, the Deputy Prime Minister and Minister of Commerce and Industry,

Kuwait said that the horizon of cooperation for shared growth and development is big and varied and the opportunities of cooperation are many. According to the Minister, countries need to make serious and devoted efforts to strengthen economic relations to build economic partnership based on the principles of mutual interests and strong friendship.

Responding on how Africa views globalization and partnership, Mr Michael C Bimha, Minister of Industry and Commerce, Zimbabwe said that partnership and globalization are very important especially for Africa. He added that in the past Africa cried for aid, now Africa is asking for investment and trade. He added that African countries now realize importance of economic growth. High economic growth is possible through political stability, open and fair policies, and global partnership. He further said that though different African countries are following different growth path, all are seeking collaboration and shared realities.

Speaking on India's perspective of share development and contribution of Indian IT industry, Mr Ajay S Shriram, President, CII stated that in the last 12 years, India's software industry grew worldwide to be the creator and leader in ensuring IT solutions for corporations across the world. He added that India's culture and demography are important reasons for digitalization in India. Today, 65% of Indian population is below the age of 35. Over 425 million Indians are between the age group of 15-35. And the average age of the country is just 26 years.

Giving details of critical developments on the issue of globalization, Dr Richard N Haass, President, Council on Foreign Relations, USA stated that Globalisation is not a choice,

it's a reality. Computer and human viruses, greenhouse gases, global trade, investment, currency, diseases are manifestation of globalization, thus, call for urgent attention. Focusing on the critical issues, Dr Haass apprehended that there exists a substantial gap between challenges and willingness on ideological, political and economic fronts. He added that Institutions are inadequate in infrastructure and capacity to deal with global developments like economic instability and terrorism.

The session was also addressed by Mr Francis Gurry, Director General, World Intellectual Property Organization (WIPO), Switzerland and Mr Dogan Altinbilek, Vice President, World Water Council giving their perspectives on 'Shared New Realities.'

Concluding the session, the moderator Mr Victor Mallet, South Asia Bureau Chief, the Financial Times, United Kingdom said that each country is willing to become part of and a reason for global developments by making necessary internal policy reforms. This means that Rajasthan is competing with African countries to attract investment, trade and development.

## Two Decades of WTO: Why it Matters for Development

In the Special Plenary Session on "Two Decades of WTO: Why it Matters for Development," Mr Roberto Azevedo, Director General, World Trade Organisation (WTO) said that the Bali Package will deliver on the development front by enhancing developing countries' ability to integrate into the world economy. On the trade facilitation agreement (TFA), he noted that the benefits will be visible to Indian industry as



(L-R) Mr Chandrajit Banerjee, Director General, Confederation of Indian Industry (CII); Ms Nirmala Sitharaman, Minister of State (Independent Charge) for Commerce and Industry, Government of India; and Mr Roberto Azevedo, Director General, World Trade Organization (WTO), Switzerland



competitiveness and exports will receive a boost once members ratify the agreement. The TFA will bring down trade costs by 15 per cent and bolster south-south trade. The WTO DG also said that the remaining issues under the Doha Development Agenda (DDA) will need to be refocused before the Ministerial Conference in Nigeria at the end of the year.

Later, Ms Nirmala Sitharaman, Minister of State (Independent Charge) for Commerce and Industry, said that the WTO should continue its good work in stemming protectionism and urged the WTO to be more responsive to the needs of developing and least-developed countries. Ms Sitharaman expressed concern that some countries have started to equate only free trade with development. The Minister highlighted that few developing countries have improved their share of global trade. LDC's, according to her, only accounted for 1% of global trade.

Earlier welcoming the participants to the session, Mr Chandrajit Banerjee, Director General, CII stated that the expectations from the WTO in delivering on the development front were high. He noted that twelve years of negotiations have resulted in the Bali Package, an important albeit small part of the Doha Development Round's initial ambition to rebalance the global trading system. Much more needs to be done.

## Rajasthan - The Partner State

Rajasthan was the Partner state for the Summit. The Special Plenary Session, "Resurgent Rajasthan: Gaining Speed" saw participation of top political leaders, bureaucrats and, businesses

and academia. In her address Ms Vasundhara Raje, Chief Minister of Rajasthan said that the leadership is committed to making Rajasthan a business-friendly state and the State has taken several steps in that direction. With a view to encouraging investments into the State, the Chief Minister spoke of a slew of measures undertaken in areas such as policy, infrastructure, labour among others. She said the State Government is committed to simplifying and rationalizing regulations and laws, and especially mentioned the Rajasthan Investment Promotion Scheme launched in 2014, and the reforms in the Labour Laws, as measures that would boost investments.

Earlier, Minister for Industries, Government of Rajasthan, Mr. Gajendra Singh Khimsar spoke of the locational and other advantages that the State offers such as abundant land, proximity to India's capital, the Delhi-Mumbai Industrial Corridor passing through the State, abundant labour, ample power, diversity of products – textiles, cement, glass, agro-based products, leather goods and geographical and cultural richness which offer huge tourism potential. He said that with the CM emphasizing on skill development, Rajasthan will be one of the few states to offer abundant skilled labour, good infrastructure and regulations and laws that promote Ease of Doing Business. He mentioned the Rajasthan Solar Policy and the announcement of building 20,000 kms of mega highways that will be like a shot in the arm to boost industry.

Elaborating on investment opportunities in Rajasthan, Ms Veenu Gupta, Principal Secretary – Industries, Government of Rajasthan mentioned how RIICO encourages investments and provides industrial infrastructure, especially for sector-specific



*Ms Vasundhara Raje, Chief Minister of Rajasthan is addressing the special session on Rajasthan*

industrial areas such as IT Parks. Rajasthan, she said, is the first state to have a country-specific zone (Japan) with more countries evincing interest in this.

Earlier in his welcome address, Mr Sumit Mazumder, President – Designate, CII, who was also the moderator of the session, stated that Rajasthan has immense potential for investors. Rajasthan accounts for 10.4% of the country's geographical area but only 5.7% of the population. It is the eighth largest state economy in the country, and accounts for around 4.4% of the country's GDP in 2012-13.

Mr. Vipin Sondhi, Chairman, CII National Committee on Capital Goods & Engineering and Managing Director and CEO, JCB India Ltd and Mr. B Santhanam Chairman, CII Task Force on GTC 100, President-Flat Glass, South Asia, Malaysia, Egypt and Managing Director, Saint Gobain Glass India Ltd shared their experiences on investing in Rajasthan.

## US and India: Co-Creating a Shared Future

In the Plenary Session, "US and India: Co-Creating a Shared Future," Ambassador Frank Wisner, Former US Ambassador to India and International Affairs Advisor, Patton Boggs, emphasized that President Obama's upcoming visit will be one of the defining moments in Indo-US bilateral relations both politically and economically. Ambassador Wisner felt that defense production and trade are potential areas of cooperation for the two countries. India's position in trade alliances like the Trans Pacific Partnership (TPP), the Asia-Pacific Economic Cooperation (APEC) and the Pacific Alliance (PA) would also help in forging Indo-US ties, he said.

Commenting on Prime Minister Narendra Modi's plea to Indian diaspora worldwide to come back and contribute to India's

development, Mr Naushad Forbes, Vice President, CII said that NRIs would not have considered this option fruitful some years ago, but today India presents a transformed environment for professionals especially in the IT and Education sectors. Tapping diaspora is a matter of opportunity and perspective and today's India possesses it in leaps and bounds, he added.

Earlier in her welcome remarks, the moderator Ms Shobana Kamineni, Chairperson, CII National Committee on Public Health and Executive Vice Chairperson, Apollo Hospitals stated that US-India trade stands at an impressive figure and there are a lot of Indian companies who have invested and are operating in various industries in the US and vice-versa. The Indian government's focus with the aim of making India a manufacturing hub holds great promise for deeper collaborations and partnerships with the US.

Many other eminent speakers also addressed the session including Mr S K Lambah, Former Special Envoy to the Prime Minister and Co-Chair, US India Strategic Dialogue; Mr K R S Jamwal, Executive Director, Tata Industries; and Mr Krish Iyer, President and CEO, Walmart India.

## Mega-Regional Trading Blocs: Implications for Emerging Economies

The plenary session on "Mega-Regional Trading Blocs: Implications for Emerging Economies" saw participation of several key ministers, policy makers and Think Tanks from across the Asia-Pacific region.

In his address, Mr Rajeev Kher, the Commerce Secretary, Government of India said that India needs to prepare towards a higher regulatory regime as mega-regional blocs such as the Trans-Pacific Partnership (TTP) and Trans-Atlantic Trade and Investment Partnership (TTIP) looks to set a new rules



(L-R): Mr K R S Jamwal, Executive Director, Tata Industries; H E Frank G Wisner, International Affairs Advisor, Patton Boggs, USA; Mr Naushad Forbes, Vice President, CII; Ms Shobana Kamineni, Chairperson, CII National Committee on Public Health; Mr S K Lambah, Former Special Envoy to the Prime Minister and Co-Chair, US India Strategic Dialogue; and Mr Krish Iyer, President and CEO, Walmart India

paradigm. Mr Kher noted that most developing countries are not in a position to affiliate to these rules.

Andrew Robb, Minister of Trade and Investment, Australia said that when TPP and RCEP regions come together, the benefits of seamless regulations can be shared across the whole region. Mr Y B Dato Sri Mustapa Mohamed, Minister of International Trade and Industry, Malaysia said that the TPP will lead to greater value chain integration while expressing concerns that the country had over some issues like state-owned enterprises, investor-state dispute settlement and loss of sovereignty on some non-trade areas.

Later Ms Gao Yan, Vice Minister of Commerce, China said that while China is getting used to the 'new normal' of lower growth and higher reforms, standards are being constantly upgraded to reflect innovation driven growth. China attaches great importance to the TPP and TTIP negotiations and are open towards joining both mega-regional blocs, she said.

Mr Harsha Vardhana Singh, Former Deputy Director General, World Trade Organization (WTO) and Mr Marshall Bouton, President Emeritus, the Chicago Council on Global Affairs USA were other eminent speakers to address the session. Mr Sunil Kant Munjal Past President, CII and Chairman, CII International Policy Council and Chairman, Hero Corporate Services Ltd was the moderator of the session.

## Make in India: Offering a New Partnership Opportunity to Industry

The Plenary session "Make in India: Offering a New Partnership Opportunity to Industry" highlighted important developments towards making India a manufacturing hub. According to Mr Amitabh Kant, Secretary, Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, India is one of the most liberal countries in terms of its FDI regime as over 90% of the proposals fall under the automatic route. He pointed out that one of the key features of the 'Make in India' campaign was to make India an easier place to do business. It is in this context that several laws, rules and regulations had been simplified. The use of technology was being promoted to make compliance easier. The new e-biz

platform, he pointed out, was created for just that purpose.

In his address, Mr Martin Hamilton-Smith, Minister for Investment and Trade, Government of South Australia stated that his state was ready to support the 'Make in India' campaign. He stated that South Australia has been a major center for high value added manufacturing such as robotics and industrial automation which can help make manufacturing processes more efficient in India.

In her address, Ms Patricia Hewitt, Chair, UK-India Business Council stated that UK companies are already manufacturing in India – some for several years now. She pointed out that UK is the largest G-20 investor in India if one were to consider portfolio investment and FDI together. India, in turn, is one of the largest investors in the UK and Tata Steel emerged as the country's largest employer. Ms Hewitt stated that the UK could extend support to India in areas such as smart cities, rejuvenation of older cities and embedded services in manufacturing among others.

Mr T V Narendran, Chairman, CII National Committee on HR and Managing Director, Tata Steel Limited moderated the session. Mr Li Yong, Director General, United Nations Industrial Development Organization (UNIDO) and Mr William Danvers, Deputy Secretary General, Organisation for Economic Cooperation and Development (OECD), France highlighted the contribution of their organizations in helping manufacturing sector grow.



Mr Amitabh Kant, Secretary, Department of Industrial Policy and Promotion (DIPP), Ministry of Commerce and Industry, Government of India delivering his note on Make in India



## Revitalizing South Asia Economic Cooperation: The Options in the Midst of Prevailing Constraints

In the Plenary Session on “Revitalizing South Asia Economic Cooperation: The Options in the Midst of Prevailing Constraints,” Mr Tofail Ahmed, Minister of Commerce, Bangladesh said that South Asia has 3% of the world surface area but 20% of the population and it is the least integrated region of the world. Stressing on the factors to improve regional collaboration, Mr Ahmed said that South Asian countries should adopt adequate reforms to provide better access to other markets as a way to expand trade. He said to make SAFTA more effective. Member countries should focus on three areas – connectivity, corridors and transit routes and should recognize standard agreements for greater regional benefits. There should be free movement of semi-skilled labours across the region.

In his address, Mr Wencai Zhang, Vice President, Asian Development Bank, Philippines said, “South Asian has been growing at 6% annually since 1990s and can grow even faster if it is integrated. The intra-regional trade in South Asia is just below 6% while that of NAFTA is 50% and European Union is 70%.

Giving his perspectives on the issue, Mr Shishir Priyadarshi, Director, World Trade Organisation (WTO) said that If South Asian countries identify competencies of what they can produce and develop Regional Value Chains, they can develop brand South Asia. He added that WTO is playing crucial role in three priority areas - bringing down the barriers of trade, making trade facilitation agreements and aid for trade initiatives.

The moderator Ms Sujata Mehta, Secretary (ER and DPA), Ministry of External Affairs, Government of India benefited the session to be more interactive and engaging with the audience. The session was also addressed by Mr Shaida M Abdali, Ambassador, the Embassy of the Islamic Republic of

Afghanistan, Mr Suraj Vaidya, Senior Vice President, SAARC Chamber of Commerce & Industry and Immediate Past President, Federation of Nepalese Chambers of Commerce & Industry (FNCCI), Nepal and Mr Sanjay Budhia, Chairman, CII National Committee on Export & Export Competitiveness and Managing Director, Patton International Limited.

## Financing for Growth and Development

Eminent speakers of the Plenary Session on “Financing for Growth and Development” provided insights on this crucial issue of financing growth. In his address, Mr Phil O'Reilly, Chairman, The Business and Industry Advisory Committee to the OECD (BIAC) said that developing countries must prioritise the creation of an enabling macro-environment and foster cooperation among regulatory bodies, financial sector agencies and investors. He stressed on the separation of commercial finance and development finance remarking that the latter should only be used to fill the gap that the former is not able to tackle. Risks in the market may be mitigated by facilitating credit guarantees, he said.

The government should focus only on policy making and governance and provide a platform for a consistent flow of investment. Private players should be handed the baton to steer investment, remarked Dr Salem Al Ismaily, Chairman, Public Authority for Investment and Export Promotion, Oman. He also pointed out that a robust and stable financial policy with minimum entry and exit barriers which facilitates easy movement of people, capital and goods is essential to attract investment.

The other panelists include Mr Walid Habib Hilo Saleh Al Mouswee, Deputy Minister of Trade, Iraq; Ms Laura Alcántara Monteiro, Secretary of State for Economy, Angola; Mr Yaduvendra Mathur, Chairman and Managing Director, Export-Import Bank of India (Exim Bank); and Mr Désiré Vencatachellum, Director, Resource Mobilization and External



*Mr Tofail Ahmed, Minister of Commerce, Bangladesh is addressing on South Asia Economic Cooperation*

## Global Development Agenda Beyond 2015

Finance Department, African Development Bank who summed up the session by highlighting that the critical areas where reforms are imperative in India include labour laws, corruption and facilitating easy movement of people, capital and goods. Mr Saurabh Tripathi, Member CII Banking Committee and Partner Financial Institution Practice, Boston Consulting Group moderated the session.

## Growing Importance of Service Sector in Manufacturing Value Chains

In the Plenary Session on “Growing Importance of Service Sector in Manufacturing Value Chains,” Mr Ekwow Spio-Garbrah, Minister of Trade and Industry, Ghana stated that successful businesses are integrating services with Manufacturing Value Chains (MVC). Company Life Cycle and Product Life Cycle show the importance of services in the Manufacturing Value Chains. Giving diverse examples, Mr Spio-Garbrah said, “Emergence of the equity market helps boost manufacturing companies. Agro-Processing services are helping Agriculture sector to grow. Export Processing Zones, Industrial Zones, Special Economic Zones are different services which back Manufacturing. Aviation, Shipping, Transport services are significant contributors to manufacturing sector.

In his address, Dr Csaba Balogh, Deputy State Secretary for Eastern Opening, Ministry of Foreign Affairs and Trade, Hungary said that services have presence in each step of manufacturing – from planning to marketing, distribution, quality and management. Services actually help upgrade manufacturing quality, lower cost and increase efficiency.

In his opinion, Mr Nguyen Cam Tu, Deputy Minister of Industry and Trade, Vietnam said that the biggest contribution in manufacturing is the government services. Governments make the solid foundation for manufacturing through policy reforms, public investment and improving social sectors.

Earlier, while welcoming the participants, moderator of the session Mr Sanjay Srivastava, Chief Operating Officer, Mahindra World City (Jaipur) Ltd said that India's Silk Route is the perfect example of how services contributes in MVCs.

The final session of the Partnership Summit was titled “Global Development Agenda Beyond 2015.” The session was moderated by Mr R Mukundan, Co-Chairman, CII-Institute of Quality Advisory Council and Managing Director, Tata Chemicals Limited.

The Panelists who addressed the session were Mr Aiyaz Sayed-Khaiyum, Attorney General and Minister of Finance, Public Enterprise, Public Service & Communications, Fiji; Mr Pan Sorasak, Secretary of State, Ministry of Commerce, Cambodia; Mr LI Yong, Director General, United Nations Industrial Development Organization (UNIDO), Monoj Kumar Roy, Additional Secretary, Ministry of Commerce, Bangladesh and Mr Madhusudan Khemka, Member, CII Renewable Energy Committee and President, Indian Wind Turbine Manufacturers Association.

Mr Aiyaz Sayed-Khaiyum of Fiji talked about MDGs, how they came about and then questioned whether the capacity of developing states was, indeed, taken into consideration while setting the MDGs and if their financial capacity to meet these MDGs was looked at either. Taking the discussion further, Sayed-Khaiyum talked about how cooperation between two countries needs to go beyond governments. He also addressed the important problem of climate change and told the audience how Fiji's neighbouring island of Kiribas' highest level is just 12 feet above sea level and will soon be underwater. The island has bought land in Fiji. “This raises the question of national identity, refugee status and so many other issues,” he said. Sayed-Khaiyum also underlined the issue of corruption and how it retards growth, and gave his positive views about South-South cooperation for growth and development.

Mr. LI Yong, Director General, UNIDO said he was excited about the SDGs that will be announced soon. He said it was important to go for inclusive and sustainable industrialisation along with South-South cooperation. “If we go for appropriate policy, instrument and go towards the SDGs steadily, they will be met,” he said, summing up. Cambodia's Pan Sorasak talked about how his country has met a number of the MDGs and



Mr Sanjay Srivastava, COO, Mahindra World City (Jaipur) Ltd is making his introductory remarks on Importance of Service in MVC



yet, a few of them still remain. He shared how most of the inhabited areas in Cambodia have become mine-free, although the forested areas are still not completely safe. "It is a part of our MDG," he said, and emphasised the importance of private sector to come and work with the country for more industrial development, which will lead to growth and ultimately, meeting goals such as the MDGs.

The importance of NGOs and the need for governments to help the private sector become more dynamic was pointed out by Mr. Manoj Kumar Roy of Bangladesh, who was happy to share how his country's per capita income has gone up, women's empowerment is palpable, child mortality is low and enrolment to primary school education has increased significantly. Mr. Madhusudan Khemka, Member, CII Renewable Energy Committee and President, Indian Wind Turbine Manufacturers Association applauded how Indian government has power and renewable energy as one portfolio. He talked about how there are innumerable options to look at renewable energy for domestic and industrial use and even sectors such as auto. The session closed with a question and answer session with the audience.

## Business Meetings and Exhibition

A notable feature of the Partnership Summit 2015 is the B2B (Business to Business) Meetings powered by CII's Online Business Resource Centre - mycii.in. The Summit itself witnessed over 350 plus active and efficient B2B meetings across the national and international delegates which have been scheduled through Online B2B portal. The Meetings were prefixed online through the portal and took place in the designated Meeting at the venue. B2B portal provides a unique opportunity for the delegates to show case their product / project profile which will be available for the participating delegates.



*B2B meetings during the Partnership Summit*

There are over 1000 delegates registered over the portal and over 600 meetings have been fixed for the summit through the Online Platform. The B2B Help Desk is also facilitating in arranging on the spot meetings with the available delegates. The overall response was encouraging.

The B2B portal provided the following features for the delegates participating in Partnership Summit 2015

- The Online B2B Meeting Centre enabling the delegates to request meetings with each other in a structured format.
- Delegates can search other Industry delegate on the basis of Name, Organization, Sectors and Country. Delegates can shortlist the industry delegates for future reference/communications.
- Delegates can schedule meeting with other delegates according to the time slot and venue available on the day of the programme.
- Delegates can Accept / Cancel / Reschedule meetings according to their convenience.
- A structured mail will go automatically to the delegates mentioning about date / time and venue of the meeting (with a copy to Event Coordinator).
- Delegates can download and take print outs of their respective meetings in a PDF format
- Delegates can upload the project / product profile in the platform which will be available for all the delegates who has registered in the platform.
- The Online platform allows delegates to send personalized email to other delegate through "Send Message". This feature will be available post event as well.
- Delegates can set the objective of the meeting as well as can change the visibility if they don't want to display their details in the B2B platform.
- Reaching out to the delegates with regular updates of the Event. Along with sending communications via Email, SMSs or phone calls.

The Summit also featured stalls and exhibition by key sponsors including C K Birla Group & NBC, Apollo Hospitals, the State of Rajasthan, Clarks Group of Hotels, The Bahrain EDB, JCB India Limited, Blue Star, Indian Wind Turbine Manufacturers Association (IWTMA), Mahindra World City Jaipur, PI Industries Ltd (PI), The Sona Group, TVS Motor Company, Welspun Renewables Energy Pvt. Ltd. (WREPL), Golcha Associated Group, Hamriyah Free Zone, KPMG in India, Shree Cement Ltd (SCL), Saint-Gobain India Ltd., Patton, Hindustan Coca-Cola Beverages Ltd., Airtel, Fortis among others.



## Quotes...



“The change is already palpable. After several months, our Central Bank has reduced its rate of interest. This is because of an increase of interest in India as an investment destination. This has also increased the interest of the stock market as well, which was very high today. Indian rupee is becoming stronger, and in the next three year’s time, I am sure you will see a marked change in the Indian economy.”

**Suresh Prabhu**

Minister for Railways and India’s G20 Sherpa

“Since the last decade, the balance of power has shifted to developing and emerging economies. This has forced the global production chain to change their business strategies. With that has come global rebalancing in the world. The time is ripe to forge new partnerships and break out of the low growth cycle. It was in this context that the Government had formulated several path-breaking initiatives such as the Make in India campaign. Government’s objective is to make doing business in India easy.”



**Nirmala Sitharaman**

Minister of State (Independent Charge) for Commerce and Industry



“Macedonia has one of the lowest tax rates in the world. The World Bank, in its Doing Business Indicators, ranked Macedonia as one of the top 30 easiest places to do business. Macedonia has set up Free Economic Zones where companies can enjoy personal or corporate income tax relaxation. Duty free import of equipment is allowed and land will be provided to industry on very long lease. Some of the sectors for investment include auto components and food processing among others.”

**Nikola Gruevski**

Prime Minister of Macedonia

“The Bali Package will deliver on the development front by enhancing developing countries’ ability to integrate into the world economy. The benefits of trade facilitation agreement (TFA) will be visible to industry as competitiveness and exports will receive a boost once members ratify the agreement. The TFA will bring down trade costs by 15 per cent and bolster south-south trade. The remaining issues under the Doha Development Agenda will need to be refocused before the Ministerial Conference in Nigeria at the end of the year.”



**Roberto Azevedo**

Director General, World Trade Organization (WTO)



“We are committed to making Rajasthan a business-friendly State and have taken several steps in that direction. The State Government is committed to simplifying and rationalizing regulations and laws. The Rajasthan Investment Promotion Scheme launched in 2014 and reforms in the Labour Laws would boost investments. JCB, Saint Gobain and Honda have huge investments in the State. Koreans have expressed interest in the State. Rajasthan will soon engage with the Bombay Stock Exchange to set up a Centre to impart training in financial skills.”

**Vasundhara Raje**  
Chief Minister of Rajasthan

“With growth and development as the top agenda and with a strong inheritance of Information Technology, India is heading for a digital boom. The software industry in the country has made India a leader in the IT and now with a vast talent pool, the country is heading for a strong digital connectivity and with such a large mass of youth India is going to become a leader in digital technology.”

**Ajay S Shriram**  
President, Confederation of Indian Industry (CII)



“The world would like to see an active engagement and collaboration with India and stimulate discussions among key stakeholders - political, institutional, business, media and academia – on the best strategies to foster balanced, equitable and inclusive growth. The expectations from the WTO in delivering on the development front are high. Twelve years of negotiations have resulted in the Bali Package, an important albeit small part of the Doha Development Round’s initial ambition to rebalance the global trading system. Much more needs to be done very quickly.”

**Chandrajit Banerjee**  
Director General, Confederation of Indian Industry (CII)



# Glimpses





# Glimpses





## Press Clippings...

# Partnership summit kicks off, Raje tries to attract investors

HT Correspondent  
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**JAIPUR:** Chief minister Vasundhara Raje tried to impress upon investors on Thursday saying Rajasthan has "innumerable opportunities for partnership" thanks to same party governments in the state and the Centre.

"As a result of major change in thought processes, today states are partners with the Centre, thanks to Prime Minister Narendra Modi," said Raje, while speaking at the inaugural session of CII Partnership Summit at Birla Auditorium here on Thursday.

"Our government subscribes

AS A RESULT OF MAJOR CHANGE IN THOUGHT PROCESSES, TODAY STATES ARE PARTNERS WITH THE CENTRE, THANKS TO PRIME MINISTER NARENDRA MODI

VASUNDHARA RAJE, CM

said that Rajasthan provides innumerable opportunities for partnership.

"We have advantage of sparse rich cultural resources, an

## Three-day partnership summit begins today

Over thousand delegates from 45 countries including ministers from several countries and heads of multilateral organisations, will converge in Jaipur to discuss issues relating to global economic and trade scenario, growth and development in a three-day Partnership Summit beginning on Thursday. Rail minister Suresh Prabhu, MoS for commerce and industry Nirmala Sitharaman and Rajasthan chief Minister Vasundhara Raje will address the inaugural session of the summit organised by Confederation of Indian Industry (CII) in collaboration with Government of India.

वसुंधरा ने दिया- मेक इन राजस्थान का नारा निवेश लाने के लिए सीआईआई समिट शुरू विशेष संवाददाता | जयपुर

प्रदेश में 3 लाख करोड़ रु. के निवेश का आधार बनाने के लिए तीन दिवसीय सीआईआई पार्टनरशिप समिट-2015 का शुभारंभ आज रात 7 बजे मुख्यमंत्री वसुंधरा राजे ने किया। वे मेक इन राजस्थान का नारा देते हुए निवेश लाने के लिए सीआईआई समिट शुरू करने का आग्रह किया।

## Make in India plan hinges around states: CII summit

With NITI, the Centre can partner more with states... Role of states will be more than just seeking funds

—Suresh Prabhu, Railway minister



Union ministers, Suresh Prabhu and Nirmala Sitharaman, participate at the CII summit in Jaipur. —Dalbeer Singh Negi/dna

Make in India happens in state... The government recognises it is at the state where action happens

—N Sitharaman, MoS, commerce

Jaipur: The much publicised Make in India campaign echoed in the collective conscience of the participants in the Confederation of Indian Industries (CII) summit that kicked off in Jaipur on Thursday.

The high profile delegates, including Rajasthan chief minister Vasundhara Raje and Union ministers Suresh Prabhu and Nirmala Sitharaman, attended the campaign for boosting manufacturing sector in India, but said much still depended on the pro-active participation of the states.

Addressing the gathering, railway minister Suresh Prabhu categorically stated that the growth of individual states adds up to the total development story of the country. "The real

he said addressing the delegates from some 51 countries seated inside the Birla Auditorium.

Stressing on increased participation of the states in the policy making, he said the institution of National Institution for Transforming India (NITI) Aayog is a precursor to the greater involvement of the states. "With NITI Aayog, the Union government can partner more with the states," he said adding, "The role of states would be more than just demanding funds."

Twining the same line, Nirmala Sitharaman, minister of state for commerce, also stressed on a bigger role for the states in the Make in India campaign. "Make in India happens in state," she said, adding, "The government recognises it's at the state level where action happens." Sitharaman said a partnership summit with international participation

# सहभागिता से ही विकास संभव : राजे

सीआईआई पार्टनरशिप समिट 2015 : रेल मंत्री सुरेश प्रभु व वाणिज्य राज्य मंत्री सीतारमण भी थे अतिथि

जयपुर (कास)। मुख्यमंत्री वसुंधरा राजे ने कहा है कि समावेशी विकास और नागरिकों की समृद्धि सहभागिता से ही संभव है। यह सहभागिता सरकारों, व्यवसायिक घरानों और आमजन के बीच होनी चाहिए। उन्होंने कहा कि राजस्थान में आर्थिक विकास की अपार संभावनाएं हैं और राज्य सरकार इनको हकीकत में बदलने के लिए बेहतर व्यावसायिक, सामाजिक और नीतिगत माहौल बनाने के लिए प्रयासरत है। राजे गुरुवार को कन्फेडरेशन ऑफ इंडियन इंडस्ट्रीज (सीआईआई) पार्टनरशिप समिट के उद्घाटन सत्र में बोले। इस सत्र को केन्द्रीय रेल मंत्री सुरेश प्रभु, केन्द्रीय वाणिज्य एवं उद्योग राज्यमंत्री निर्मला सीतारमण, मेसोडोनिया के प्रधानमंत्री निकोलाई ग्रुबेस्की ने भी सम्बोधित किया। राजे ने कहा कि दुनिया बहुत तेजी से बदल रही है और समय के साथ आगे बढ़ने के लिए हमें तैयार रहना होगा। देश-विदेश के उद्योगियों को राजस्थान में निवेश के लिए आमंत्रित करते

रोष पृष्ठ 4 पर



## भारत में निवेश के लिए अन्य देशों की रुचि बढ़ी : प्रभु

उद्घाटन सत्र में मुख्य अतिथि के रूप में सम्बोधित करते हुए केन्द्रीय रेल मंत्री सुरेश प्रभु ने कहा कि केन्द्र सरकार द्वारा हाल ही में उठाए गए महत्वपूर्ण कदमों की वजह से भारत में निवेश करने के प्रति अन्य देशों की रुचि बढ़ी है। धीमी गति से आगे बढ़ रही देश की अर्थव्यवस्था अब तेजी से आगे बढ़ रही है। प्रभु ने कहा कि हमारे प्रयासों से देश में कृषि, निर्माण के क्षेत्रों में उल्लेखनीय वृद्धि हुई है। उन्होंने कहा कि अर्थव्यवस्था को मजबूत बनाने के लिए केन्द्र एवं राज्य सरकारों के बीच मजबूत साझेदारी होनी चाहिए। उन्होंने कहा कि बेहतर आर्थिक विकास के लिए अन्य चीजों के साथ रोजगार पर भी ध्यान केन्द्रित करना होगा ताकि विभिन्न समुदायों की भागीदारी भी इस बदलते परिदृश्य में हो सके।

## 'वसुंधरा डायनेमिक सीएम'

केन्द्रीय रेल मंत्री सुरेश प्रभु तथा केन्द्रीय वाणिज्य एवं उद्योग राज्य मंत्री निर्मला सीतारमण ने राजस्थान की मुख्यमंत्री वसुंधरा राजे को 'डायनेमिक चोफ मिनिस्टर', बताते हुए उनके द्वारा 'मेक इन राजस्थान' की दिशा में किए जा रहे प्रयासों की जमकर प्रशंसा की। केन्द्रीय मंत्रीगण गुरुवार को सीआईआई की ओर से आयोजित 21वीं पार्टनरशिप समिट के उद्घाटन सत्र में उपस्थित डेलीगेट्स को सम्बोधित कर रहे थे। उन्होंने कहा कि मेक इन इण्डिया अभियान में हमें राज्यों की भागीदारी की आवश्यकता है। राज्यों का विकास ही देश का समग्र विकास है। उन्होंने कहा कि राज्य सरकार विकास के लिए काम करें। केन्द्र सरकार उनका हर संभव सहयोग करेगी।

## मुख्यमंत्री ने उठाया सांस्कृतिक संस्था का लुक

मुख्यमंत्री वसुंधरा राजे ने सीआईआई पार्टनरशिप समिट में गुरुवार को आयोजित सांस्कृतिक संस्था का आनंद उठाया। सांस्कृतिक संस्था में कालबेलिया, घुमर, तेराताली, गिर, भयूर नृत्य एवं मणियां गायन समेत विभिन्न कार्यक्रमों की प्रस्तुतियों ने आगंतुकों का मन मोह लिया।



## उदयपुर में स्थापित की गई है मांडन आईटीआई

मुख्यमंत्री ने विरवासा व्यक्त किया कि आधुनिक, नागरिक केन्द्रित और निवेश के लिए बेहतर वातावरण बनाने के लिए राज्य की भूमिका एक फेसिलिटेटर की होनी चाहिए। उदयपुर में मांडन आईटीआई की स्थापना की गई है। साथ ही एक स्विटल यूनिवर्सिटी भी जल्द ही स्थापित की जाएगी। इसीलिए राजस्थान ने उद्योग और श्रम कानूनों में सुधार लागू किए हैं, ताकि नागरिकों के लिए अधिकतम संख्या में नए रोजगार उपलब्ध हो सकें। इन सुधारों को प्रधानमंत्री नरेन्द्र मोदी ने न केवल सराहा है, बल्कि दूसरे राज्यों को भी इन्हें लागू करने के निर्देश दिए हैं।

## 'राजस्थान बेस्ट डेस्टीनेशन'

मुख्यमंत्री वसुंधरा राजे ने कहा कि राजस्थान देश का सबसे बढ़ा राज होने के साथ-साथ यहां प्राकृतिक संसाधनों, किले-महलों, आर्ट एण्ड क्राफ्ट और भू-संसाधनों की प्रचुरता है। देश की राजधानी से समीपता और शांत वातावरण के चलते राजस्थान व्यावसायिक दृष्टि से देश का सबसे अच्छा बिजनेस एवं टूरिस्ट डेस्टिनेशन है। उन्होंने कहा कि स्वर्णिम चतुर्भुज परियोजना, डेडीकेटेड फ्रेट कॉरिडोर व दिल्ली-मुम्बई इंडस्ट्रियल कॉरिडोर जैसी परियोजनाओं के चलते राजस्थान औद्योगिक विकास के साथ-साथ उत्तर और दक्षिण के विभिन्न बाजारों को जोड़ने की दृष्टि से बहुत महत्वपूर्ण राज्य है।



## सीआईआई की समिट जयपुर में

जयपुर (कासं)। 45 देशों के 1000 से अधिक प्रतिनिधि जयपुर में 15-17 जनवरी तक में सीआईआई पार्टनरशिप समिट में एकत्र होंगे। पार्टनरशिप समिट भारतीय उद्योग परिसंघ (सीआईआई) वाणिज्य उद्योग विभाग, भारत सरकार राजस्थान सरकार द्वारा आयोजित वार्षिक कार्यक्रम होगा।

## CII summit to host leaders from 45 nations

**Jaipur:** Over 1000 delegates from 45 countries will converge in Jaipur from 15-17 this month to attend CII's partnership summit, a flagship event of the industry body organized along with the commerce and industry ministry and Rajasthan government.

With over 20 years of engagement and collaboration of India at a global level, the summit provides a platform for strong multi-country linkages and networks, and attracts around 1000 delegates every year with over 40% participation from overseas, a CII release said here.

Commerce and industry minister Nirmala Sitharaman and Rajasthan chief minister Vasundhara Raje

### Jaipur to hold CII's Summit from Jan 15-17

At least 1000 delegates from 45 countries will gather in the Pink city from 15-17 January, 2015 for CII's Partnership Summit. The Partnership Summit is the annual flagship event of Confederation of Indian Industry (CII) and is organized in association with the Ministry of Commerce and Industry, Government of India and Government of Rajasthan. Nirmala

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## सीआईआई का 3 दिवसीय 21वां सम्मेलन 15 से

45 देश हिस्सा लेंगे, जयपुर में निवेश होगा आकर्षित

सिटी रिपोर्टर जयपुर > 2 जनवरी

भारतीय उद्योग परिसंघ (सीआईआई) के 15 जनवरी से शुरू हो रहे तीन दिवसीय 21वें पार्टनरशिप सम्मेलन में 45 देशों के एक हजार प्रतिनिधियों के भाग लेने की संभावना है। 17 जनवरी तक चलने वाले सम्मेलन का आयोजन सीआईआई, भारत सरकार के वाणिज्य व उद्योग मंत्रालय व राजस्थान सरकार की ओर से किया जाएगा। बिड़ला सभागार में होने वाले इस सम्मेलन को केन्द्रीय वाणिज्य व उद्योग राज्यमंत्री निर्मला सीतारामन व मुख्यमंत्री वसुंधरा राजे संबोधित करेंगी। इस साल इसका विषय 'साझा नई वास्तविकताओं के लिए भागीदारी' है। यह सम्मेलन सीआईआई के लिए विशेष महत्व

रखता है क्योंकि परिसंघ 2015 में अपना 120वां साल मना रहा है।

इसमें विभिन्न देशों के प्रधानमंत्री, उद्योग व वाणिज्य विभागों के मंत्री, सांसद, व्यावसायिक संगठनों के पदाधिकारी व उद्यमी हिस्सा लेंगे। राज्य में उपलब्ध प्राकृतिक संसाधनों व संभावनाओं के आधार पर जयपुर में इस आयोजन से प्रदेश में निवेश आकर्षित करने का मौका मिलेगा

### ये देश लेंगे भाग

सम्मेलन में मेकडोनिया (ग्रीस) के प्रधानमंत्री, चीन के वाणिज्य मंत्री, फिजी के वित्त मंत्री, कुवैत के उद्योग व वाणिज्य मंत्री, आस्ट्रेलिया के व्यापार व निवेश मंत्री, अंगोला के अर्थव्यवस्था मंत्री, बांग्लादेश के वाणिज्य मंत्री, कंबोडिया के वाणिज्य मंत्री जैसे राजनयिक व सरकारी प्रतिनिधि भाग लेने की सहमति दे चुके हैं।

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